



Northern Dental ACCESS CENTER

BEMIDJI - HALSTAD

2019 Annual Report

...providing a dental home to people in need... Since 2009

2019 Program Highlights

\$7.2 Million

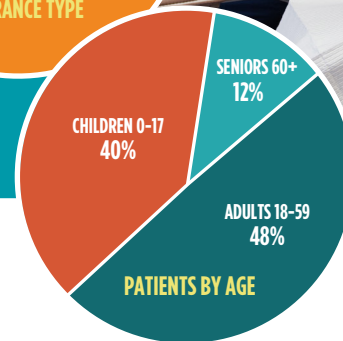
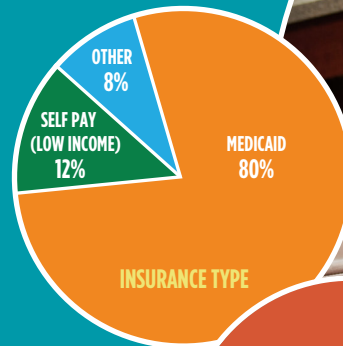
in Dental Care

30,300

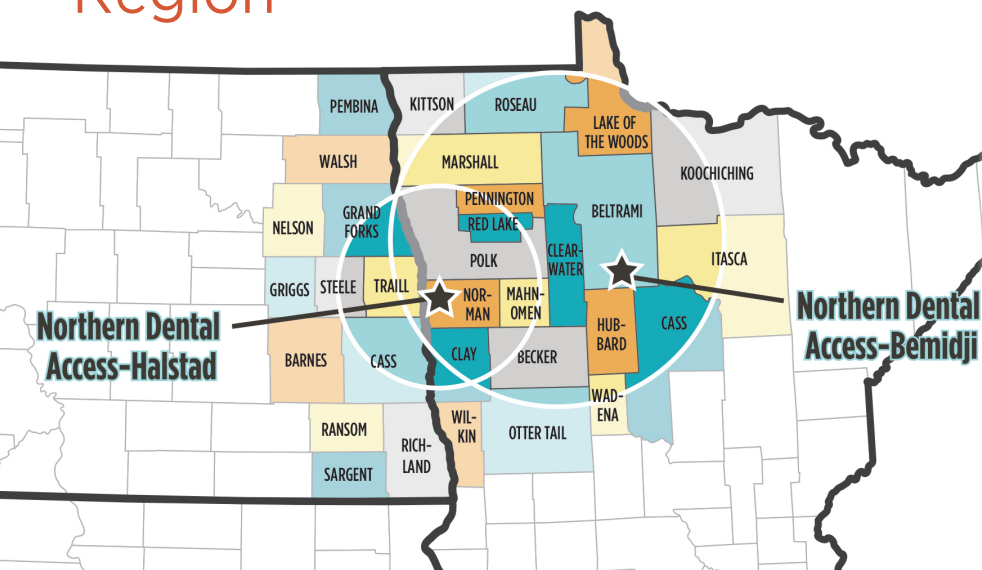
Patient Encounters,
from two clinic locations

10,600

unduplicated patients;
92% meet low income
guidelines
(275% of Federal
Poverty Rate)



Primary Service Region



Patient Support Services

- Insurance Counseling through Community Resource Connections (*Bemidji location*) and Tri-Valley Opportunity Council, Inc. (*Halstad location*)
- Care Coordination through 7 on-staff Community Health Workers (*CHW*)
- Transportation Assistance available at both locations

Northern Dental Access Center - Bemidji

1405 Anne Street NW | Bemidji, MN 56601
Phone: **218-444-9646** | Toll-free: **888-678-3033**

Northern Dental Access Center - Halstad

132 3rd Street | Halstad, MN 56548
Phone: **218-456-2238** | Toll-free: **888-575-4020**

northerndentalaccess.org

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Mississippi Headwaters Area Dental Health Center, Inc.

D/B/A Northern Dental Access Center

STATEMENT OF FINANCIAL POSITION

December 31, 2019

Assets

Current Assets

| | 2019 |
|--|-------------------|
| Cash & Cash Equivalents | \$ 91,688 |
| Accounts Receivable, Net of Allowances | 268,727 |
| Grants Receivable | 3,453 |
| Prepaid Expenses | 14,422 |
| Total Current Assets | \$ 378,290 |

Fixed Assets

| | |
|--------------------------------|---------------------|
| Land | \$ 529,524 |
| Buildings | 1,438,553 |
| Dental Equipment | 394,346 |
| Improvements | 116,727 |
| Office Equipment | 113,628 |
| Less: Accumulated Depreciation | - 41,441 |
| Total Fixed Assets | \$ 2,251,337 |
| TOTAL ASSETS | \$ 2,929,627 |

Liabilities and Net Assets

Current Liabilities

| | |
|-----------------------------------|-------------------|
| Accounts Payable | \$ 149,798 |
| Accrued Vacation Payable | 53,612 |
| Deferred Revenue | 3,000 |
| Current Portion of Long-Term Debt | 87,224 |
| Accrued Expenses | 25,759 |
| Accrued Payroll Liabilities | 4,762 |
| Total Current Liabilities | \$ 324,155 |

Long-Term Liabilities

| | |
|---|---------------------|
| Notes Payable, Net of Current Portion | \$ 792,657 |
| Total Long-Term Liabilities | 792,657 |
| TOTAL LIABILITIES | 1,116,812 |
| Unrestricted Net Assets | 1,844,382 |
| Net Income | - 31,566 |
| Total Net Assets | \$ 1,812,815 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 2,929,627 |

Statement of Activities

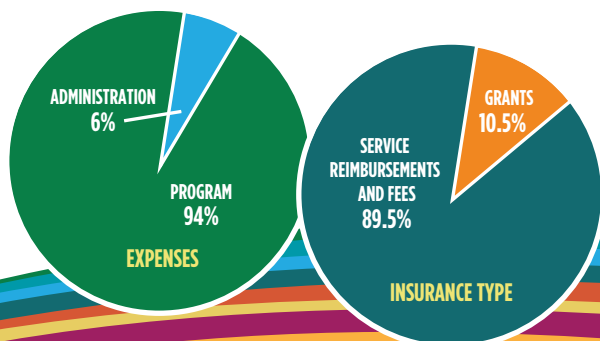
Revenues and Support

| | |
|--|---------------------|
| Service Fees | \$ 7,181,820 |
| Less Discounts and Allowances | - 3,326,762 |
| Total Service Fees, Less Discounts and Allowances | \$ 3,855,058 |
| Grants | 448,776 |
| Miscellaneous Revenues | 60,129 |
| Total Revenues and Support | \$ 4,363,963 |

Expenses and Losses

| | |
|-------------------------------------|---------------------|
| Program Expenses | \$ 4,016,406 |
| General and Administrative Expenses | 276,832 |
| Total Expenses and Losses | \$ 4,293,238 |
| INCREASE IN NET ASSETS | - 31,786 |

Summary of financial statements prepared by Krigbaum & Jones, Ltd



Grants

| | |
|-------------------------------|--------------------------------|
| Anonymous Donor | Minnesota Department of Health |
| BNSF Railway Foundation | North Country Snowmobile Club |
| Delta Dental of MN Foundation | Otto Bremer Trust |
| Essentia Health | Sanford Health |
| Halstad Telephone Company | US Department of Health |
| Health Partners | |
| Individual Donations | |
| Medica Foundation | |
| Minnesota Dental Foundation | |



Northern Dental
ACCESS CENTER

Regional Economic Impact

- Low income people from over **26 counties** receive dental care; improving worker productivity, student success and reducing overall health care costs.
- 35 Full Time Jobs; 14 Contract Dentists; **\$3.2 Million** total payroll (*competitive wages, robust benefits*).
- Over **\$4 Million** in revenue from federal and state resources brought into region.
- Over **1,000 community members** received insurance enrollment and navigation assistance—reducing overall health care costs.
- **173 people** were provided legal aid assistance to address legal barriers to self sufficiency.

Board of Directors (2019)

Tim Flathers – Board President
*Headwaters Regional
Development Commission*

Marsh Muirhead – Board Past President
Dentist

Marcia Syverson – Board President-Elect
Retired, Social Worker

Scott Turn – Board Treasurer
Country Financial

Becky Secore – Board Secretary
*Beltrami County Health
& Human Services*

Rita Albrecht
Mayor, City of Bemidji

Andrea Kingbird
Northwoods Battered Women's Shelter

Nate Dorr
Northwest Minnesota Foundation

James Eliassen
Dentist

Muriel Gilman
Retired, Educator

John Parkin
Physician

Joan Tronson
*Northwestern
Mental Health*

Linda Yourczek
Retired, Nurse

Kevin Williamson
Super 8 Motel

Jeanne Edevold Larson
Executive Director

Erica Lundberg
Director of Finance
& Operations