2018 Annual Report

...providing access to a dental home for those in need

EXPAND CLINIC FACILITY
OPEN SECOND LOCATION
INCREASE ACCESS TO DENTAL CARE

Northern Dental Access Center – Bemidji
1405 Anne Street NW | Bemidji, MN 56601
218-444-9646

Northern Dental Access Center – Halstad
132 3rd Street W | Halstad, MN 56548
218-456-2238

www.northerndentalaccess.org
info@northerndentalaccess.org
FROM THE EXECUTIVE DIRECTOR...

2018 – Celebrating 10 Years

This year we celebrate Northern Dental Access Center's 10 YEAR ANNIVERSARY! On December 15, 2008, we opened part time, and ramped up quickly in 2009–our first full year was a huge success. Then the Legislature made cuts to Medicaid dental benefits in 2010; a state shutdown in 2012; even more cuts in 2014—and all the while, we faced growing demand from people in need. We managed to stabilize an emerging nonprofit during some of the most challenging economic times in generations.

Clinic Expansion

When a larger and more efficient clinic became top priority in 2014, we worked for two years to raise money and secure state bonding funds to build. The political stalemate in 2016 stalled those plans, but we were not deterred. We developed a new strategy—and 2018 marks not only the important 10 year milestone, but the near-completion of a newly remodeled and expanded dental clinic. With the capacity for 15 treatment rooms and a paved parking lot, we have the capacity to serve another 2,000-3,000 patients per year out of that location.

Thanks to all!

The staff and patients have been troopers during this busy and chaotic year; I can’t thank them enough for their understanding and flexibility. Our Board of Directors has shown courageous leadership with an unwavering commitment to this important mission. Over a dozen partners have provided on-site assistance to patients or financial support for programs and expansion. Together, we’ve impacted thousands of families and improved the oral health of the region. I was personally humbled in 2018 to receive the Ann K Johnson Minnesota Community Health Spirit Award from the Delta Dental Foundation. It’s been a wonderful and rewarding ten years. We eagerly look ahead to the next chapter of our mission; stay tuned!

Jeanne Edevold Larson

Second Location

Expansion in Bemidji is not sufficient in meeting the growing demand for dental care from people in need—as many continue to travel from farther away. So much of 2018 was spent exploring the opportunity to create a satellite clinic. In December, we opened Northern Dental Access Center-Halstad in a beautiful building in Norman County. With six treatment rooms, we have the capacity to serve another 2,000-3,000 patients per year out of that location.

Thanks to:
Sanford Health
Essentia Health
US Department of Health
USDA
Medica Foundation
First National Bank–Bemidji
Halstad Telephone Company
Health Partners
Northwest Minnesota Foundation

Patient Satisfaction

66% of patients report feeling that their overall health has improved because of their dental visit
99% report that Northern Dental Access Center is a friendly place
99% rate the quality of dental care as Excellent or Good

Economic Impact

$1.7 M Payroll
28 Full time employees with paid sick, vacation and holidays, IRA, Wellness, life insurance, family insurance

$4 M in revenue from federal, state and regional resources into the community

11 independent contractors travel from around the state–lodging, gas, restaurants, etc.
2018 HIGHLIGHTS

- **Procedures Provided to People in Need** (Increase over 2017)
- **Patient Encounters** (13% increase over 2017)
- **Unduplicated Patients** (70% of whom have received care at least once per year in the past 3 consecutive years)

5% Access the Transportation Assistance Program
30% Access One or More Patient Support Service
96.7% Meet Low Income Guidelines (275% of Federal Poverty Rate)
3,000 NEW Patients Registered

- **98%** report that staff are friendly, knowledgeable and helpful
- **99%** say they are likely to recommend Northern Dental to a friend or family member
- **96%** say they are likely to return for another appointment

- **Awards and Accolades**
  - National publication and US Department of Health Poster Session: "Report from the Field: Offering Wraparound Services at a Community Dental Access Clinic to Reduce Health Disparities Among Rural Populations in Poverty;" Journal of Public Health Management & Practice
  - US Department of Health Rural Health Community Champion, Runner Up in the category of Excellence in Leadership
  - Delta Dental of Minnesota Foundation Ann K. Johnson Community Spirit Award: Jeanne Edevold Larson

This recognition is given to community leaders that exemplify Ann's leadership qualities, such as:

- Inspiring and bringing together people to achieve oral health and/or overall health goals
- Leading by example through a lifelong commitment and dedication to communities
- Seeking continual growth through listening, learning, and practicing creative leadership
- Achieving significant accomplishments for community health, especially oral health
- Promoting a positive work experience - working with a smile in all that is done, and having fun in the work you do
- Helping others shine and rise to their full potential
Mississippi Headwaters Area Dental Health Center, Inc.
D/B/A Northern Dental Access Center

Statement of Financial Position
December 31, 2018

Assets

Current Assets
2018
Cash & Cash Equivalents 325,255
Accounts Receivable, Net of Allowances 156,416
Grants Receivable 96,592
Prepaid Expenses 3,262
Other Receivables 18,542
Total Current Assets 600,066

Fixed Assets
Land 499,924
Buildings 1,564,431
Dental Equipment 1,000,631
Improvements 116,727
Office Equipment 86,433
Less: Accumulated Depreciation (666,175)
Total Fixed Assets 2,601,972

Total Assets 3,202,039

Liabilities and Net Assets

Current Liabilities
Accounts Payable 96,742
Accrued Vacation Payable 40,695
Accrued Wages 54,970
Current Portion of Long-Term Debt 39,190
Accrued Expenses 12,999
Accrued Payroll Liabilities 4,155
Total Current Liabilities 248,751

Long-Term Liabilities
Notes Payable, Net of Current Portion 927,973
Total Long-Term Liabilities 927,973

Total Liabilities 1,176,724

Unrestricted Net Assets 1,727,621
Net Income 297,694
Total Net Assets 2,025,315

Total Liabilities and Net Assets 3,202,039

Statement of Activities

Revenues and Support
Service Fees, Net of Discounts and Allowances 3,332,681
Grants 682,147
Miscellaneous Revenues 27,691
Total Revenues and Support 4,042,519

Expenses and Losses
Program Expenses 3,407,145
General and Administrative Expenses 337,680
Total Expenses and Losses 3,744,824
Increase in Net Assets 297,694

Jeanne Edevold Larson
Executive Director

Erica Lundberg
Director of Finance & Operations

Summary of financial statements prepared by Krigbaum & Jones, Ltd