

2013 Annual Report



Partnerships for Patient Services

Community Resource Connections
Evergreen Youth & Family Services
Beltrami County Health & Human Services
Bemidji State University
Northwest Technical College
NW MN Area Health Education Center
University of Minnesota Extension
Sanford Health Bemidji
United Way of Bemidji Area

Funding Partners

Delta Dental of Minnesota Foundation
Medica Foundation
Minnesota Dental Foundation
Minnesota Department of Health
Northwest Minnesota Foundation
Otto Bremer Foundation
Sanford Health Foundation
United Way of Bemidji Area
US Department of Health
National Health Service Corps

A Message from the President and Executive Director

Robert Enger and Jeanne Edevold Larson

2013 concluded with an incredible milestone—completing five years of serving people in need with dental care. We started on a shoe string, with hopes and resources from dozens of stakeholders who share concern for the people in rural, northern Minnesota who struggle to find adequate dental care. Northern Dental Access Center has grown consistently, year after year, reaching its current level of more than 1,000 patient appointments a month.



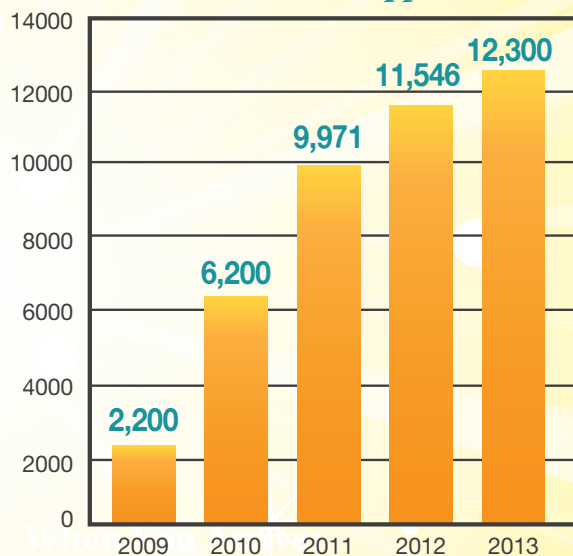
This clinic on Anne Street in Bemidji has become a cornerstone of our community, known for a welcoming environment and quality care. By serving 'more than mouths' to the full picture of patients' overall health and barriers—Northern Dental has truly met its goal of becoming a dental home for so many.

There are many to thank—from the dentists early on who made a leap of faith to spend days and weeks at the clinic—to the current staff who work hard every day to give the clinic its unique flavor and commitment to quality; board members who support the team, the partner agencies who share our commitment to patients; and funders who pledge their confidence as well as their dollars; and the patients themselves, who are improving their health every day.

While it's tempting to rest on our successes, we were reminded once again this past year—that the need for care and the challenges faced by our patients—far outpace our capacity and financial resources. Like every nonprofit, it is not our goal to profit from our work, nor hold large reserves—yet this marks a second year of slight financial deficit. Expenses have been cut and staff have made sacrifices. Still, our facility is stretched to its limits, and fixed costs remain intractable.

Northern Dental Access Center has overcome obstacles in the past. We have learned that there is tremendous power in leveraging the shared vision of our partners and patients; and we look forward to continued collaboration to fuel innovation, growth and success. We anticipate a bright future for the clinic, and appreciate your support in this journey.

Growth in Patient Appointments



42% of patients are children; 6% are senior citizens
20% of children have been cavity free for 12 months

Community Based Oral Health Program

This team visits schools and community sites throughout the region, with portable equipment, providing basic oral screening services, cleanings, fluoride, sealants and oral health education. In 2013:

- 25 sites were visited
- 438 patients, 57% had untreated decay present for which referrals to dentists were made
- 1176 sealants placed
- Over 1100 people throughout the region received oral health education and outreach services

Core Values

A culturally-competent approach is key to our identity. We strive to understand, accept and meet patients where they are and provide a welcoming place to receive care.

Our approach to public health requires that we treat more than a person's mouth—that we honor personal stories to identify barriers to success, and provide linkages to resources to overcome those barriers.

Our role in the development of health care professionals is important to us. We welcome future dentists, dental assistants, nurses and others to observe, shadow, intern and practice here whenever possible.

We are especially attentive to children; motivating them to break the cycle of oral neglect requires our full attention and compassionate education.

We believe everyone has a right to a dental home and we are committed to not competing with private practice. We are here for those who do not have access to care, and we encourage people of means to seek care within the private practice dental community.

We believe in Abundance. That when we work together within our community, there are adequate resources to get the job done. We will not forget the lessons we have learned about the wealth of resources that collaboration brings to the table.

We hold firm to the practice of buying local, to support our community to the best of our ability.

We believe poverty is a condition of economics, not race or ethnicity.

Highlights

Through our patient advocacy efforts to identify and address patient barriers to care:

- 7.5% of patients had direct contact with a patient advocate
- 21% of patients report in exit surveys that they accessed one or more patient support services
- 84% of patients reported in exit surveys that staff were helpful
- 6% of patients took advantage of transportation assistance available at no charge, to help them get to dental appointments
- 5% of patients were provided with personal insurance assistance to reinstate their enrollment, meaning we were able to keep their dental appointments.

Board of Directors

Robert Enger, *President* - Attorney, Legal Services of NW MN
Warren Larson, *Vice President* - Sanford Bemidji
Vicki Ross-Rhoades, *Treasurer* - Accounting Supervisor, DNR
Cathy Gunvalson - Hygienist, Red Lake Comprehensive Health
John Lueth - Dentist, North Country Dental
John Parkin - Physician
Joan Tronson - Northwest Area Health Education Center
Scott Turn - Security Bank USA
Linda Yourczek - Beltrami County Health & Human Services
Kevin Williamson - Super 8 Motel

Financials

Statement of Activities - 2013

Support & Revenue		% of Total
Grants	\$388,497	19%
Donated Services	8,420	>1%
Service Fees (net of discounts)	1,617,942	80%
Other Income	546	>1%
Total Support & Revenue	\$2,015,405	100%
Expenses & Losses		% of Total
Program Services	1,980,236	90%
General & Administrative	211,718	9%
Fundraising	10,906	>1%
Total Expenses	\$2,202,860	100%
Loss on Disposal	3,254	>1%
Total Expenses & Losses	\$2,206,114	100%
CHANGE IN NET ASSETS	(\$190,709)	
NET ASSETS		
Beginning of Year	\$835,023	
End of Year	\$644,314	

*Audited April 2014 by
 KBA Peterson Associates, Inc., Independent Auditors*

Statement of Financial Position - December 31, 2013

Assets	
Current Assets	
Cash & Investments	\$404,845
Accounts Receivable (net of allowances)	55,324
Grants Receivable	13,736
Prepaid Expenses	23,154
Total Current Assets	\$497,059
Fixed Assets	
Office Equipment	\$72,938
Dental Equipment	473,406
Leasehold Improvements	112,559
Less Accumulated Depreciation	(281,877)
Net Fixed Assets	377,026
TOTAL ASSETS	\$874,085
Liabilities	
Current Liabilities	
Accrued Expenses	\$54,093
Accounts Payable	67,430
Differed Revenue	108,248
Total Liabilities	229,771
TOTAL NET ASSETS	\$644,314
TOTAL LIABILITIES & NET ASSETS	\$874,085



Northern Dental
 ACCESS CENTER

A nonprofit agency operated by Mississippi Headwaters Area Dental Health Center

Learn more at our website:

www.northerndentalaccess.org