A Message from the President and Executive Director

Robert Enger and Jeanne Edevold Larson

2013 concluded with an incredible milestone—completing five years of serving people in need with dental care. We started on a shoestring, with hopes and resources from dozens of stakeholders who share concern for the people in rural, northern Minnesota who struggle to find adequate dental care. Northern Dental Access Center has grown consistently, year after year, reaching its current level of more than 1,000 patient appointments a month.

This clinic on Anne Street in Bemidji has become a cornerstone of our community, known for a welcoming environment and quality care. By serving ‘more than mouths’ to the full picture of patients’ overall health and barriers—Northern Dental has truly met its goal of becoming a dental home for so many.

There are many to thank—from the dentists early on who made a leap of faith to spend days and weeks at the clinic—to the current staff who work hard every day to give the clinic its unique flavor and commitment to quality; board members who support the team, the partner agencies who share our commitment to patients; and funders who pledge their confidence as well as their dollars; and the patients themselves, who are improving their health every day.

While it’s tempting to rest on our successes, we were reminded once again this past year—that the need for care and the challenges faced by our patients—far outpace our capacity and financial resources. Like every nonprofit, it is not our goal to profit from our work, nor hold large reserves—yet this marks a second year of slight financial deficit. Expenses have been cut and staff have made sacrifices. Still, our facility is stretched to its limits, and fixed costs remain intractable.

Northern Dental Access Center has overcome obstacles in the past. We have learned that there is tremendous power in leveraging the shared vision of our partners and patients; and we look forward to continued collaboration to fuel innovation, growth and success. We anticipate a bright future for the clinic, and appreciate your support in this journey.
A culturally-competent approach is key to our identity. We strive to understand, accept and meet patients where they are and provide a welcoming place to receive care.

Our approach to public health requires that we treat more than a person’s mouth—that we honor personal stories to identify barriers to success, and provide linkages to resources to overcome those barriers.

Our role in the development of health care professionals is important to us. We welcome future dentists, dental assistants, nurses and others to observe, shadow, intern and practice here whenever possible.

We are especially attentive to children; motivating them to break the cycle of oral neglect requires our full attention and compassionate education.

We believe everyone has a right to a dental home and we are committed to not competing with private practice. We are here for those who do not have access to care, and we encourage people of means to seek care within the private practice dental community.

We believe in Abundance. That when we work together within our community, there are adequate resources to get the job done. We will not forget the lessons we have learned about the wealth of resources that collaboration brings to the table.

We hold firm to the practice of buying local, to support our community to the best of our ability.

We believe poverty is a condition of economics, not race or ethnicity.

Core Values

Highlights

Through our patient advocacy efforts to identify and address patient barriers to care:

- 75% of patients had direct contact with a patient advocate
- 21% of patients report in exit surveys that they accessed one or more patient support services
- 84% of patients reported in exit surveys that staff were helpful
- 6% of patients took advantage of transportation assistance available at no charge, to help them get to dental appointments
- 5% of patients were provided with personal insurance assistance to reinstate their enrollment, meaning we were able to keep their dental appointments.

Board of Directors

Robert Enger, President - Attorney, Legal Services of NW MN
Warren Larson, Vice President - Sanford Bemidji
Vicki Ross-Rhoades, Treasurer - Accounting Supervisor, DNR
Cathy Gunvalson - Hygienist, Red Lake Comprehensive Health
John Lueth - Dentist, North Country Dental
John Parkin - Physician
Joan Tronson - Northwest Area Health Education Center
Scott Turn - Security Bank USA
Linda Yourczek - Beltrami County Health & Human Services
Kevin Williamson - Super 8 Motel

Financials

Statement of Activities - 2013

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<tr>
<th>Support &amp; Revenue</th>
<th>% of Total</th>
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<tbody>
<tr>
<td>Grants</td>
<td>$388,497</td>
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<tr>
<td>Donated Services</td>
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<tr>
<td>Service Fees (net of discounts)</td>
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<td>Other Income</td>
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<td><strong>Total Support &amp; Revenue</strong></td>
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<table>
<thead>
<tr>
<th>Expenses &amp; Losses</th>
<th>% of Total</th>
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<tr>
<td>Program Services</td>
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<tr>
<td>General &amp; Administrative</td>
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<td>Fundraising</td>
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<td><strong>Total Expenses</strong></td>
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<td>Loss on Disposal</td>
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<td><strong>Total Expenses &amp; Losses</strong></td>
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CHANGE IN NET ASSETS: $(190,709)

NET ASSETS

Beginning of Year: $835,023
End of Year: $644,314

Audited April 2014 by
KBA Peterson Associates, Inc., Independent Auditors


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<thead>
<tr>
<th>Assets</th>
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<tr>
<td>Current Assets</td>
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<tr>
<td>Cash &amp; Investments</td>
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<td>Accounts Receivable (net of allowances)</td>
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<td>Prepaid Expenses</td>
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<td><strong>Total Current Assets</strong></td>
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Fixed Assets

Office Equipment: $72,938
Dental Equipment: 473,406
Leasehold Improvements: 112,559
Less Accumulated Depreciation: (281,877)
Net Fixed Assets: 377,026

**TOTAL ASSETS**: $874,085

Liabilities

Current Liabilities

Accrued Expenses: $54,093
Accounts Payable: 67,430
Differed Revenue: 108,248
Total Liabilities: 229,771

**TOTAL LIABILITIES & NET ASSETS**: $874,085

Learn more at our website:
www.northerndentalaccess.org